

Florida 40hr 2-40 Health Insurance Agent Pre-licensing Course

Syllabus

Course Information

Course Title: Florida 40hr 2-40 Health Insurance Agent Pre-licensing Course

Course Number: INS022FL40

Course Description: This Health Insurance Pre-Licensing Course is designed to meet the requirements for the 2-40 Health Insurance license and help you prepare for the 2-40 State Exam and fulfills the educational prerequisite for a Florida 2-40 Health Insurance Agent license. With this license you will be able to offer (sell) your prospects/clients the following types of policies: Medical, Disability, Long-Term Care, Critical Illness, Cancer, Accident, etc. Additionally, If you plan on offering Medicare Supplements and/or Medicare Advantage Plans, this course is most appropriate.

Topics include Types of Policies, Policy Provisions, Clauses and Riders, Social Insurance, Field Underwriting Procedures, Florida Statutes, Rules and Regulations, and much more.

The current edition of the Florida Health and Life (including Annuities and Variable Contracts) State Study Manual should be studied (and is required by state law) along with this course.

See Course Outline below for Topics covered.

Location: Completely Online

Available: 24/7

Course Length: 3 months

Required Textbook **Click on the following link to purchase the most recent edition of the manual.**
[Florida Life, Health & Variable Contracts Study Manual](#), or copy this link into your browser:

<https://onlinetraining.ecampus.com/course-list?s=136143&p=&c=%7c2414552&c1=&c2=&c3=&c4=&ll=&pv=>

(You may need to click on Insurance 2020, then choose INS 003 FL60 Health and Life pre-licensing course – it uses the same manual).

Course Goals

The Goal is to complete the required Pre-licensing course with the minimum hassle, preparing the student to pass the Florida 2-40 exam and give a solid foundation for becoming a successful 2-40 Health Insurance Agent.

Course Outline

Unit	Title	Hours
1	Types of Policies	8
2	Policy Provisions, Clauses and Riders	5
3	Social Insurance	4
4	Other Insurance Concepts	4
5	Field Underwriting Procedures	5
6	Florida Statutes, Rules, and Regulations Common to All Lines	5
7	Florida Statutes, Rules, and Regulations Pertinent to Health Insurance	9
	Total Hours	40

Instructor Information

Instructor: Jerry Bateman

Email: Bateman@oltraining.com

OLT Office Location: 2669 Forest Hill Blvd Ste. 207, West Palm Beach, FL 33406

Office Hours: OLT Hours 8:00am – 5:00pm. Call for an Appointment with the Instructor.

Phone: 561-283-0333 or toll free 866-357-0841

Biography: **Jerry E. Bateman, CLU, ChFC, LUTCF.** - Jerry has been active in the insurance and financial services industry since 1976. During this time, he has attained the Chartered Financial Consultant (ChFC) and the Chartered Life Underwriter (CLU) designations, both conferred by the American College, and the Life Underwriter Training Council Fellow (LUTCF) designation through the Life Underwriter Training Council. Additionally, he attained a Bachelor of Electrical Engineering from Auburn University in 1972.

In 1997, Mr. Bateman started an insurance and financial planning agency that was incorporated in 2002 and called Financial Coaching, Inc. This agency is still active today.

In 1998, Mr. Bateman started teaching continuing education classes for Life, Health, and Variable Annuity agents in central Florida. In 1999, he founded Bateman Learning, Inc., a company that is a continuing education provider in the state of Florida. Mr. Bateman has taught more than 500 days of classes since 1997. Mr. Bateman has also worked as a continuing education instructor at Seminole Community College, Lake-Sumter Community College, and Valencia Community College.

Mr. Bateman's primary goal is to assist new and existing agents in their educational needs. The insurance and financial services business is a wonderful place for anyone that wants to help people make great decisions for themselves, their families, and their businesses.