

# Florida 40hr 2-14 Life (including Annuities and Variable Contracts) Pre-licensing Course

## Syllabus

### Course Information

**Course Title:** Florida 40hr 2-14 Life (including Annuities and Variable Contracts) Pre-Licensing Course

**Course Number:** INS025FL40

**Course Description:** This course fulfills the educational prerequisite for a Florida 2-14 Life (Including Annuities & Variable Contracts) license. This licensee would then be able to serve as an individual representing an insurer as to life insurance and annuity contracts, including agents appointed to transact life insurance, fixed-dollar annuity contracts, or variable contracts by the same insurer. Annuity contracts, including, but not limited to, fixed or variable annuity contracts; the granting of endowment benefits, additional benefits in event of death or dismemberment by accident or accidental means, additional benefits in event of the insured's disability; and optional modes of settlement of proceeds of life insurance.

**See Course Outline below for Topics covered.**

**Location:** Completely Online

**Available:** 24/7

**Course Length:** 3 months

**Required Textbook** **Click on the following link to purchase the most recent edition of the manual.**  
[Florida Life, Health & Variable Contracts Study Manual](#), or copy this link into your browser:

<https://onlinetraining.ecampus.com/course-list?s=136143&p=&c=%7c2414552&c1=&c2=&c3=&c4=&ll=&pv=>

### Course Goals

The Goal is to complete the required Pre-licensing course with the minimum hassle, preparing the student to pass the Florida 2-14 exam and give a solid foundation for becoming a successful 2-14 Life (including Annuities and Variable Contracts) Agent.

### Course Outline

Unit	Title	Hours
	<b>General Principles of Life and Health Insurance</b>	
1	Purpose of Life and Health Insurance	2.5
2	The Insurance Industry	2
3	Law and the Insurance Contract	2
4	Licensure, Ethics and the Insurance Producer	4
	<b>Principles of Life Insurance</b>	
5	Life Insurance Policies	3

6	Life Insurance Policy Provisions and Options/Riders	2.5
7	Life Insurance Beneficiaries	1.5
8	Life Insurance Premiums and Proceeds	2
9	Life Insurance Underwriting and Policy Issue	2
10	Group Life Insurance	1.5
11	Annuities	2.5
12	Social Security	1.5
13	Retirement Plans	3
14	Uses of Life Insurance	1.5
<b>Florida-Specific Laws and Rules</b>		
15	Florida Laws and Rules Pertinent of Life and Health Insurance	2.5
16	Florida Laws and Rules Pertinent to Life Insurance	2
17	Florida Laws and Rules Pertinent to Variable Contracts	2
--	Additional Study Aids (Crossword Puzzle and two Practice Exams)	2
		40

### Instructor Information

**Instructor:** Jeff King  
**Email:** [JKingSr@Prodigy.net](mailto:JKingSr@Prodigy.net)  
**Office Location:** 2669 Forest Hill Blvd Ste. 207, West Palm Beach, FL 33406  
**Office Hours:** Call for an Appointment  
**Phone:** 561-283-0333 or toll free 866-357-0841

Jeff has been a licensed life, health, and general lines agent since 1989. His professional insurance career began with Prudential Insurance and included several years as an agent for an independent multi-lines agency before opening his own insurance agency. He is currently President of King Insurance & Financial Services, Inc. in Cape Canaveral, Florida.

### Biography:

Mr. King's instructional career began in 1996 as an Adjunct Instructor for Brevard Community College. He has taught several college level business classes, including "Intro to Business" and "Business Management." Currently, he teaches insurance pre-licensing classes, as well as continuing education classes at Brevard Community College, Polk Community College, and Valencia Community College.

Jeff received a BS in Business Administration from the University of Florida in 1981 and an MBA from University of Central Florida in 1987. He is currently a member of the National Association of Insurance and Financial Advisors and a member of the National Association of Health Underwriters. He lives with his wife and son in Cocoa Beach, Florida and in his leisure time enjoys traveling and playing on the beach.